

INNOVATION PROGRAM

An Innovation Launch Pad for new products & services that enhance patient care.



Bringing Canadian Innovation to Patient Care

Mohawk Medbuy's Innovation Program creates a platform for health care vendors to introduce novel products and services to help Canadian hospitals provide optimal care more effectively, safely and efficiently.

Step One - the vendor-submitted products/services undergo a review by our cross-functional team of clinicians and sourcing professionals to ensure they meet the following criteria:

- Health Canada approval, if applicable
- Must be a new technology/solution or an improvement over existing options in the same category
- Demonstrate a measurable, incremental benefit to patient care, or the safety of patients and/or health care workers.

Step Two - if these criteria are met, we establish a pricing agreement with the vendor to support trial by our Members.



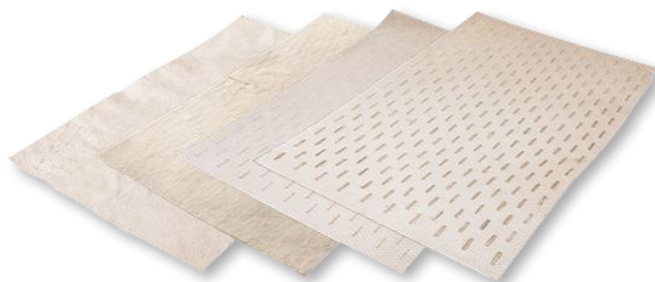
Working with CAN Health Network

Through our Innovation Program, Mohawk Medbuy and CAN Health Network are working together to give Canadian innovators an additional avenue to reach health care providers across the country.

The Canadian products in this document represent just a portion of our Innovative Program portfolio. All have pricing agreements in place that you can access.

Cytal™ Wound Extracellular Matrix

 *Innovated in Canada*



ACell's MatriStem Urinary Bladder Matrix technology platform is based on an extracellular matrix, or ECM, derived from the mucosal layer of the porcine urinary bladder. ACell's proprietary method of processing this raw material results in products that are differentiated from other competitive ECM products because they include an intact epithelial basement membrane on one surface and the lamina propria scaffold on the opposite surface. The device is gradually resorbed by the patient following implantation. These product characteristics facilitate the reversal of a chronic inflammatory response, restores normal wound healing and remodeling processes in the body that speeds healing and facilitates the restoration of site-appropriate bio-dynamically functional tissue.

MMC Contract Number: C10681

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Southmedic Inc.
Contact: Jenefer Barnes
705-720-1902
jabarnes@southmedic.com

Clicksmart Blade Removal Systems

 *Innovated in Canada*



Clicksmart Blade Needle System is an alternative to safety scalpels, reducing injuries and allows surgeons to continue using the standard metal handle. Blade Cassette allows handling of blades without fingers, forceps, or resheathing which reduces injuries.

MMC Contract Number: C10829

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Keir Surgical Ltd.
Contact: Matt Stanimir
604-261-9596
mstanimir@keirsurgical.com

Climadrape

 *Innovated in Canada*



Climadrape is a disposable cotton-free surgical cover that creates an antimicrobial barrier between operating table and patient. Climadrape absorbs liquids & keeps the patient dry, provides thermal insulation under the patient during surgery (can also wrap the patient while awaiting the start of the case), blocks potential transmission of bacteria from the OR table, protects the OR table from liquid damage and is non-conducting & non-flammable.

MMC Contract Number: C10694

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Keir Surgical Ltd.
Contact: Matt Stanimir
604-261-9596
mstanimir@keirsurgical.com

VibraPEP®

 *Innovated in Canada*



VibraPEP® with patented oscillating valve technology (OscValve™) delivers differentiated therapy not available in mechanical OPEP devices. The patented OscValve™ design allows the clinician to fine tune the shape of the oscillation waveform to match the lung pathology of the patient.

MMC Contract Number: C10755

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: McArthur Medical Sales Inc.
Contact: Amy Maher
519-622-4030
amaher@mcarthurmedical.com

ISolution®

 *Innovated in Canada*



ISolution® is a clinical grade whey protein isolate powder that is indicated to support prehabilitation, wound healing, the management of malnutrition, and the increased protein requirements of ill and aging individuals. Sourced from New Zealand grass-fed dairy, ISolution® is enhanced with 34% more leucine than standard whey protein products. ISolution® dissolves easily when mixed with water or milk.

MMC Contract Number: C10265

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Enhanced Medical Nutrition
Contact: Jared Webster
888-366-5361
jared@emnhealth.com

Polymeric Membrane Dressing (PMD)

 *Innovated in Canada*



A multifunctional dressing comprised of a hydrophilic polyurethane matrix containing mild, non-toxic wound cleaners, soothing moisturizer and superabsorbent starch copolymer. Its soft, flexible pad

and semipermeable backing film allow easy handling and preparation. A key feature is its ability to combine wound cleansing, debridement and fluid handling. The PDM provides these different functions through components that work individually and synergistically to support healing while reducing inflammation, pain and swelling. They are used in hospitals, LTC and in the community with positive patient outcomes.

MMC Contract Number: C8866

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Request for Performance Consulting
Contact: David Quennell
708-737-0080
dquennell@rogers.com

SecurAcath™

 *Innovated in Canada*



SecurAcath™ anchors beneath the skin to keep PICCs and CLs secure, providing catheter securement for the duration of the therapy. SecurAcath™ reduces catheter-related infections and decreases catheter dislodgement resulting in meaningful cost saving impact for hospitals as well as reduction in unnecessary procedures for the patient. SecurAcath™ offers improved efficiency and 360-degree site cleaning while secured.

MMC Contract Number: C9084

Access Information:

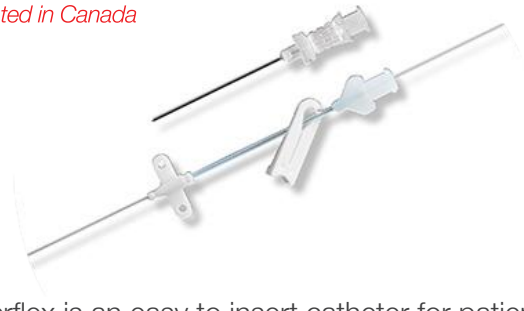
Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: CardioMed Supplies Inc.
Contact: Nadia Lurvey
705-328-2518
nadia@cardiomed.com

Leaderflex Catheter

 *Innovated in Canada*



Leaderflex is an easy to insert catheter for patients who require IV therapy for more than three days. This thermo-sensitive polyurethane catheter is suitable for a variety of venous and arterial applications in adults and children.

MMC Contract Number: C10266

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Cardiomed Supplies Inc.
Contact: Raphael Dube
416-995-7920
raphael@cardiomed.com

The Fetal Pillow®

 *Innovated in Canada*



A Cesarean section performed in the second stage of labour affects 2% of all births and carries an increased risk of trauma for both mother and baby. The Fetal Pillow® is designed to ensure a safer and easier Cesarean delivery by elevating a deeply impacted fetal head out of the pelvis. Inserted during patient preparation, it inflates with 180 mls of saline to elevate the fetal head, reducing intrapartum and post-partum complications.

MMC Contract Number: C10419

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Provincial Medical Supplies
Contact: Robert Grady
905-286-4663
robagrady@aol.com

GelPOINT Transvaginal Access Platform

 *Innovated in Canada*



GelPOINT access platforms enable minimally invasive surgery by providing a flexible, air-tight fulcrum to facilitate triangulation of standard instrumentation. Other benefits include

built-in wound protector and self-retaining sleeves enabling greater freedom of movement. By offering an increased range of motion and maximum retraction and exposure, the GelPOINT platforms provide utmost versatility and access for a wide range of abdominal, transanal, and transvaginal procedures.

MMC Contract Number: C11087

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Southmedic Inc.
Contact: Southmedic Representative
705-720-1902
contracts@southmedic.com

GelPOINT Transanal Access Platform

 *Innovated in Canada*



The GelPOINT path transanal access platform enables insufflated access to the rectum and lower sigmoid colon for surgical procedures during Transanal Minimally Invasive Surgery (TAMIS). GelPOINT path saves valuable OR time with simple set up and continuous access and visualization.

MMC Contract Number: C10657

Access Information:

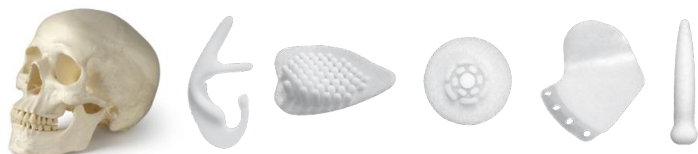
Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Southmedic Inc.
Contact: Jenefer Barnes
705-720-1902
jabarnes@southmedic.com

Craniofacial Reconstruction Biomaterial

 *Innovated in Canada*



Made from porous high-density polyethylene, a material with a well-documented use in craniofacial reconstruction, this biomaterial is the thinnest membrane on the market offering reduced OR time.

MMC Contract Number: C9099

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Associated Health Systems Inc.
Contact: Kelli McKendrick
780-220-7695
kellim@ahsinc.ca

VOYCE - Virtual Interpretation Services

 *Innovated in Canada*



VOYCE is a virtual on-demand language interpretation service which delivers immediate, seamless and secure access to interpreters. Clear, careful and concise communication is critical in health care to ensure patients understand and consent to the care they receive in a language they understand. VOYCE provides specialized remote, on-demand interpretation on a variety of devices through professional, qualified and accredited interpreters. These interpreters offer service 24/7 in 220+ languages and dialects.

MMC Contract Number: C10922

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Voyce Canada
Contact: Andrew Royce
954-860-9159
andrew.royce@voyceglobal.com



CMaRS is a secure web-based clinician management and reappointment system used by hospitals of all sizes to bring efficiencies to the annual reappointment cycle of their physicians. This digital credentialing system saves valuable time and resources, increases compliance, and reduces effort by physicians, chiefs and administrators.

MMC Contract Number: C11095

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Sinai Health System
Contact: George Jewell
416-586-4800
george.jewell@sinaihealth.ca



KiteLock™ 4% is a triple action, non-antibiotic antimicrobial catheter lock solution. KiteLock 4% is an anticoagulant, antibiofilm and antimicrobial which is clinically proven to reduce infections and occlusions. By reducing occlusions by up to 70%, eradicating surface attached biofilms and decreasing infections by over 70% KiteLock 4% has positively impacted patient outcomes and healthcare costs.

MMC Contract Number: C10965

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: SterileCare Inc.
Contact: Karen Mueller
905-521-9694
kmueller@sterilecareinc.com

Biodegradable PPE Face Masks



The BioMask™ is a biodegradable, medical-grade procedural mask which aims to combat plastic waste by offering a PPE alternative that can break down in the landfill. Compliant with ASTM F2100-20 standards, the BioMask™ is available Level 1, 2 and 3. Excluding the earloops and nosebridge, it has been tested in accordance with ASTM D5511-18 to biodegrade 6.89% in 45 days. Made in Canada.

MMC Contract Number: C11186

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: The Canadian Shield
Contact: Scott Crawley
647-308-4030
scrawley@inksmith.ca

PPE Masks - Dual Respirator



The soft, durable, and flexible thermoplastic elastomer provides a complete seal around your face. Used with tested and certified filters, it provides significant cost savings over disposable N95 masks. Designed to filter both inhaled and exhaled air, unobstructed breathing is made easy with the dual respirator system. The body is fully washable and can also be sterilized using sanitizer, autoclave, steam or UVC light.

MMC Contract Number: C10936

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Trebor RX Corporation
Contact: George Irwin
416-625-7499
george.irwin@treborrx.com

GEKO™ Circulation Support

 *Innovated in Canada*



Powered by OnPulse™ technology, the non-invasive Geko™ device triggers the body's built in mechanisms to increase blood circulation. Small electric impulses gently stimulate the common peroneal nerve which in turn activates the muscle pumps of the lower leg that return blood toward the heart. In this way, neuromuscular stimulation in the lower limb emulates the process normally achieved by walking, but without the patient having to move or exert energy.

MMC Contract Number: C10290

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Trudell Healthcare Solutions Inc.
Contact: Salim Chahbar
519-685-8800
schahbar@tmml.com

Pactosafe

 *Innovated in Canada*



This pharmaceutical waste sealing unit guarantees high levels of safety by securely sealing hazardous waste in airtight bags. Pactosafe enables waste to be handled in a closed system therefore preventing the spread of odours and dangerous aerosols. This system can be used in many different areas including laboratories, oncology wards and pharmacies. Pactosafe more than satisfies the national and international guidelines for handling waste throughout the entire waste chain.

MMC Contract Number: C11085

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Innovative Oncosolutions Inc.
Contact: Cathy Bratt-Rico
905-330-0458
cathy@oncosolutions.ca

Hydrocolloid External Device (HED) for Men

 *Innovated in Canada*



The Hydrocolloid External Device for Men is a completely external, one size fits all, non-invasive catheter. The HED is discrete and skin friendly by directing urine away from the skin. Its seven-petal faceplate and faceplate strip are easy to apply and form an occlusive seal around the urinary meatus for leak protection. This device is used both in hospital and in the community.

CathGrip® Universal Catheter Securement System

 *Innovated in Canada*

The CathGrip® universal catheter securement system is hypoallergenic, latex free, and can be worn for up to 7 days. The skin-friendly adhesive helps prevent skin tearing and irritation with soft no-slips grips which secure tubes of various sizes.

MMC Contract Number: C8864

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Cardiomed Supplies Inc.
Contact: David Quennel
708-737-0080
dquennell@rogers.com

AEGIS® Antimicrobial Wipe Spray & Liquid

 *Innovated in Canada*



The AEGIS® Microbe Shield is a proven, durable, easy to apply, cost effective antimicrobial surface modification. It is registered with Health Canada to impart durable, broad spectrum, antimicrobial protection to existing surfaces to control and/or prevent microbial growth. The Aegis® Microbe Shield is a surface modification strategy which provides continuous protection against the growth of potential infectious microorganisms on surfaces between active disinfection steps within existing Standard Disinfection Protocols.

MMC Contract Number: C10675

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Stevens Company Ltd.
Contact: Lisa Popp
905-791-8600
lisa.popp@stevens.ca

Sonovue® Ultrasound Contrast Agent

 *Innovated in Canada*



Sonovue® is an injectable contrast agent used for ultrasound imaging. Contrast-enhanced ultrasound (CEUS) is a new technique that makes use of microbubble-based contrast agents to improve the echogenicity of blood and thus improve the visualization and assessment of cardiac cavities, large vessels and tissue vascularity. The combination of ultrasound contrast agents with the latest evolving equipment has the potential to transform the clinical role of ultrasound to provide a flexible low-cost diagnostic imaging capability equivalent or superior to other existing modalities such as CT, MRI and Nuclear Medicine.

MMC Contract Number: C10659

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Bracco Imaging Canada
Contact: Louis Vieira
416-844-1407
louise.vieira@bic.bracco.com

Surefuser™ + Ambulatory Balloon Infuser

 *Innovated in Canada*



Surefuser™+ is a single-use, lightweight ambulatory balloon infuser with continuous infusion for several types of therapy including chemotherapy, antibiotics and pain management. Thanks to a closed system with built-in safety features, patients can wear Surefuser™+ in the comfort of home – an important

factor in improving quality of life during treatment. Surefuser™+ requires no batteries or electricity, is latex/DEHP/BPA free, and includes five safety features aimed at reducing the risk of involuntary exposure to medication.

MMC Contract Number: C10911

Access Information:

Contact: Markus Lenarczyk
mlenarczyk@mohawkmedbuy.ca

Product Information:

Vendor: Cardiomed Supplies Inc.
Contact: Raphael Dube
416-995-7920
raphael@cardiomed.com