

# LEADING THE NEW HEALTH CARE ECONOMY

Annual Report, 2022-2023

**CAN**  
**HEALTH**  
NETWORK





# WELCOME

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The Coordinated Accessible National Health Network (CAN Health) is a federally-funded, national organization working to introduce more Canadian innovation into Canada's health care system. The Network helps leading health care providers (Edges) across the country identify their biggest challenges and then matches each provider with Canadian-made, innovative solutions.

CAN Health:

- Establishes a network to commercialize and scale companies
- Partners with leading public and private sector organizations to attract investment
- Creates future prosperity for all Canadians by building an integrated ecosystem to steward innovation

Each project has an Edge – a health care operator (e.g., hospital, home-care organization, health authority, etc.) committed to the early adoption or co-development of innovative health care solutions that solve specific challenges and improve patient care. Vetted Canadian companies are then connected to the operators to refine their products/services and test them iteratively within an operational environment. CAN Health provides companies with:

- Access to buyers' sites to demonstrate the value of their technology and tailor it to buyers' needs
- Fast-tracked and scalable procurement utilizing existing guidelines
- An integrated marketplace allowing businesses to scale their solutions rapidly

This report outlines CAN Health Commercialization Projects, results and administrative data for the 2022-2023 project year ending March 31, 2023. While CAN Health is national, this report only reflects Ontario projects for the above year, as funded under ISED, and not the totality of the work in the past year or since the Network's inception in 2019.

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# IT'S A TEAM SPORT

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The Coordinated Accessible National (CAN) Health Network's mandate is to leverage Canadian talent, ingenuity and technology for the good of Canadian companies, the economy and the health care system. We help Canada's dispersed health care organizations source and de-risk technology adoption to bring new solutions to health care's front line. We are a results-driven platform that assists innovative firms in accessing pre-qualified, interested buyers in a real-time health care setting by coordinating market demand among our members. We focus on achieving prosperity for all Canadians by successfully commercializing and scaling Canadian businesses, while improving health care delivery and outcomes for patients across the country.

Our mission is "To bring Canada together to create economic prosperity and better health for all". It takes collaboration, trust and reciprocity to unite a diverse set of people and organizations in pursuit of this mission. I think that's what we've built here; we are a "Team Canada" initiative. We are

developed, supported and driven by Canadians who value what Canada has to offer, what we can achieve together, and the impact we can make – not only in our health care system, but in the lives of everyday Canadians and beyond.

Our Edges across the country are the foundation, bringing innovation into our communities and to our people through patient care and experiences. Canadian business, entrepreneurs, innovators and supporters make it easy to find "the next big thing", and we love their willingness to collaborate so deeply. Communitech Corporation gives us the guidance, advice and assistance to help us win. And finally, the Government of Canada has given us its unwavering support, trust and belief, underlining its commitment to Canadian health care innovation and priming Canada's talent for success not only here, but on the world stage.

It's our fourth year in operation and I'm incredibly proud of what we've accomplished so far. I'm excited to expand our mandate farther across the country. And I'm looking forward to seeing what Canadian ingenuity will come up with next.

Go Team Canada!



**Dr. Dante Morra**  
Founder & Chair  
CAN Health Network

# GROWTH OF AN INTEGRATED MARKETPLACE

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Canada has the talent and innovation to capitalize on market opportunities in the emerging global health care economy. But the Canadian health care system can be slow to adapt to new technologies and invest in new products. CAN Health designed a commercialization platform that connects the health care ecosystem and provides opportunities to grow innovative, high-potential Canadian business, while de-risking procurement for health care organizations across the country.

Cue the COVID-19 pandemic. Health care providers had to swiftly revise patient-care strategies and practices. Health teams adopted new technologies at an unprecedented speed. Supply chains suffered, underscoring the urgent need for more Canadian-made technology, tools and domestic production.

Established in July 2019, the CAN Health Network seeks to streamline the adoption of innovative solutions into the Canadian health care ecosystem while capitalizing on the \$250B global health-tech market and domestic health care spending growth (1.5 times GDP) by embedding businesses and their solutions into health care organizations.

Today, the CAN Health Network works with Edges in nine provinces and territories, with expansion throughout the rest of the country in progress. The Network has created a national, integrated marketplace of innovation that fosters development and implementation of innovative health care products, services and processes. The kind of innovation that increases efficiency and improves patient care and outcomes, while enabling Canadian prosperity by boosting our incredible domestic talent.

## Timeline

-  **July 2019**  
Official Launch of the CAN Health Network in Vancouver, British Columbia with Minister Mary Ng
-  **August 2019**  
Innovation, Science and Economic Development Canada (ISED) invests \$7M for Ontario and Western Canada
-  **December 2019**  
CAN Health launches its first Commercialization Projects
-  **July 2020**  
CAN Health celebrates its one year anniversary with 15 active Edges, 11 Canadian companies scaling, two health technologies procured, one company scaled internationally
-  **August 2020**  
CAN Health launches its first project in the West Region
-  **October 2020**  
CAN Health holds its first AGM with nearly 200 in attendance
-  **May 2021**  
CAN Health launches its first-ever national Request for Proposal (RFP)
-  **June 2021**  
ISED provides \$2.2M to support the expansion to Atlantic Canada



- ❖ **November 2021**  
CAN Health's second Annual General Meeting includes awards to celebrate the success of Edges and companies
- ❖ **March 2022**  
CAN Health launches its first project in the Atlantic Region
- ❖ **April 2022**  
CAN Health is named in the 2022 Canadian Federal Budget as a recipient of \$30M through ISED Canada for expansion into Quebec, the Territories and Indigenous communities
- ❖ **October 2022**  
CAN Health's third Annual General Meeting and launch of its first-ever Strategic Vision
- ❖ **January 2023**  
CAN Health grows to 29 Edges in its Network with 40 companies supported, 46 Commercialization Projects launched, leading to over \$55M in procurements

**“Our government is making these investments to scale up companies and create good jobs for Canadians. The integrated market is an innovative approach supporting technology development and business growth. Through easy access to a large, consolidated domestic marketplace, companies will scale up and be anchored in Canada, commercializing technologies that can be exported around the world.”**

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**The Honourable Mary Ng**

Minister of Small Business and Export Promotion, July 2019



# TOTAL IMPACT SINCE 2019

## CAN Health Network by the numbers

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**30**

Edges in our Network

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**40**

companies supported

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**46**

Commercialization Projects launched across Canada

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**1000+**

jobs created

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**80%+**

success rate in technologies being purchased

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**\$55M**

in procurement supported



# LEADING THE NEW HEALTH CARE ECONOMY

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The CAN Health Network brings home-grown Canadian innovation to an integrated network of health care providers. Companies and health care organizations partner on CAN Health Commercialization Projects through an open and transparent procurement process. The objectives are to bring new innovative solutions to Canada's health care system and reduce barriers to procurement for Canadian health-tech companies.



# OBJECTIVES AND MILESTONES

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## 2022-2023 fiscal year

At the outset of the funding period, CAN Health's objectives included operational steps required to align the organization to better support its national deployment, the establishment of its financial and reporting systems, and a more robust governance model. The following outlines the objectives and milestones proposed and achieved by the CAN Health Network in the fiscal year ended March 31, 2023:

### Operations

- Realignment of funding structures and systems to support a national funding model
- Transition of operations and organizational structure to a single, standalone organization
- Formal incorporation of the CAN Health Network as a not-for-profit in the Province of Ontario

### Governance

- Ongoing development of Board of Directors policies and procedures
- Ongoing expansion and recruitment of Board of Directors with a view to nationwide representation
- Ongoing recruitment of personnel from across Canada to build the Network's diversity and capacity

### Finance

- Expansion and adoption of claims submission and reimbursement policies and processes, in addition to centralization of financial reporting functions
- Realignment of internal teams and transition of claims process management to Communitech

### Reporting

- Centralization of data collection methodologies for financial and other key performance indicators (KPIs)
- Establishment of a data collection cadence for monthly, quarterly, yearly and cumulative data
- Ongoing work with the Communitech team to regularly collect and review metrics required by the Contribution Agreement

### National deployment

- Translation of all *Calls for Innovation* into French
- Creation of a broad distribution method for *Calls for Innovation* in order to ensure effective national deployment to all Canadian-based companies

## 2022-2023 project summary



### Talent

- Staff engagement and rewards
- Staffing automation tool
- Talent acquisition



### Imaging

- Portable imaging



### Data analytics

- Osteoporosis early identification
- Predictive clinical decision support



### Surgical

- Anesthetic safety
- Localization aid



### Patient tools

- Digital care journey platform

## KPIs to March 31, 2023



### Collaborations formed

By March 31, 2023: 30  
By project end: 35



### Number of projects

By March 31, 2023: 9  
By project end: 95



### Number of new products/services commercialized

By March 31, 2023: 1  
By project end: 70



### Value of sales from new products/service

By March 31, 2023: \$384K  
By project end: \$100M



### Cash leveraged

By March 31, 2023: \$1.09M  
By project end: \$25.5M

# SE HEALTH & CARIBOU: HEALTH CARE STAFF RECOGNITION AND REWARDS

SE Health, located in Markham, Ontario, is a leading, not-for-profit, social enterprise and one of the largest diversified home health organizations in Canada. With its people at the forefront, SE Health builds innovative solutions in the areas of aging, education, Indigenous health and end-of-life care. As the demand for care and services grows, the need to attract and retain exceptional staff is critical.

SE Health aims to improve staff engagement, recognition and recruitment with SE Rewards – a first-of-its-kind digital rewards program designed to recognize and reward staff. The rewards program is powered by Canadian startup Caribou Health Technologies Inc. (Caribou). This Commercialization Project launched in April 2022 and is ongoing. In the first year of operations, the project has already seen significant results, including:

- 93% decrease in time to give recognition from 15 minutes per event to 1 minute per event
- 3500% increase in events of recognition compared to the year prior
- 90% of leaders found SE Rewards “very easy” to use to award recognition
- 96% found it easy or very easy to sign up and use.
- 88% describe SE Rewards as “useful”, “easy to use”, “appreciative”, “fun” and/or “valuable”
- 46% increase in employee referrals
- 100% leadership sign up to the platform, and 90% of employees signed up

**Project budget:** \$377,006

**Estimated end date:** September 2023



# GRAND RIVER HOSPITAL & KA IMAGING: PORTABLE IMAGING FOR IMPROVED PATIENT CARE

Portable imaging technology has the potential to improve patient outcomes, bedside care and health care workflows. Grand River Hospital (GRH) in Kitchener, Ontario partnered with KA Imaging Inc. to evaluate the efficacy and image quality of the Reveal™ 35C – a single-exposure, portable, digital, dual-energy subtraction X-ray detector.

The Reveal™ 35C technology produces three images: a regular image and two images that separate, classify and contrast soft tissue and bones. The resulting images are easier to read, and help locate pulmonary pathologies that are sometimes missed in the regular X-ray image.

GRH clinicians are using the technology to validate patient tube and line placements, and monitor patient respiratory conditions. This Commercialization Project, launched in November 2022, has seen positive results so far, including:

- 50% of intensivists scored “strongly agree” or “somewhat agree” to increased confidence due to the product
- 4.8–9.6% of cases were potentially diverted from CT as reported by intensivists (intensivists reported 8–15 follow-up imaging tests and 5–10 CTs were potentially avoided)
- The KPI above exceeded the target for CT diversion by 140–280%

As of March 31, 2023 this project is on hold awaiting Health Canada approval of a new product offering. Testing will occur during the second half of the project.

**Project budget:** \$220,000

**Estimated end date:** To be determined



Reveal™ is a trademark of KA Imaging Inc.

## SUNNYBROOK & 16 BIT: AI-DRIVEN, EARLY IDENTIFICATION OF OSTEOPOROSIS RISK

Osteoporotic fractures, like hip fractures, are one of the most common causes of hospitalizations in Canada. Sunnybrook Health Sciences Centre in Toronto, Ontario teamed up with 16 Bit Inc. to deploy and test Rho™, an Artificial Intelligence driven screening tool that uses existing imaging to identify patients at high-risk of osteopenia/osteoporosis. Once identified, the patients are referred for further testing and consultation.

In a single month, Sunnybrook screened 1,127 patients, and identified 572 as high risk. With early identification and intervention, this technology has the potential to lessen the impact osteoporosis has on the health care system and increase long-term patient well-being.

The Commercialization Project launched in November 2022 and aims to achieve the following:

- 1,000 patients opportunistically screened with Rho for low BMD within four months of launching Rho
- Increase in the number of patients appropriately screened with DXA (bone density test)
- >80% radiologist adoption rate. Radiology reports include Rho's finding to providers when the patient is found to be Rho-positive

**Project budget:** \$444,254

**Estimated end date:** November 2023



Rho™ is a trademark of 16 Bit Inc.

# ST. MARY'S & BOOKJANE: HEALTH CARE STAFFING AUTOMATION TOOLS FOR HOSPITALS AND EMPLOYEES

Staffing is a critical issue in health care. St. Mary's General Hospital in Kitchener, Ontario has partnered with BookJane Inc. to explore automated shift fulfillment for health care and support staff across the hospital. The BookJane solution addresses staff shortages, improves scheduling efficiency and optimizes staff deployment with direct-to-staff communications.

BookJane connects qualified internal and external workers' shift data and provides greater control over scheduling through a mobile app. Staff can see schedules in advance, pick up extra shifts and receive information about shift location. St. Mary's administrative tasks are reduced with easier staff engagement, shift management and open-shift fulfillment with automated shift callouts. The project kicked off in September 2022. To date, project results include:

- 57% decrease in the percent of filled shifts incurring OT/premium
- 41% decrease in the percentage of unfilled shifts
- Decrease in the time staff spend on each shift replacement to less than five minutes
- 100% compliance with collective agreement requirements

**Project budget:** \$165,300

**Estimated end date:** To be determined



# TRILLIUM HEALTH PARTNERS & DMF: SAFER ANESTHESIA AND BETTER PATIENT OUTCOMES

Anesthetic gasses are necessary in patient care, but the control and management of anesthetic practices and patient safety are an ongoing concern. Trillium Health Partners – the largest community-based hospital network in Canada, comprised of Credit Valley Hospital, Mississauga Hospital and Queensway Health Centre – has partnered with DMF Medical Incorporated to procure and test *memsorb*<sup>™</sup>, a next-generation CO<sub>2</sub> filter for anesthetic circuits that uses membrane technology to separate CO<sub>2</sub> from the re-breathing circuit.

The *memsorb* product eliminates the daily disposal of chemical-based CO<sub>2</sub> absorbers and enables low fresh gas flow. It's a simple cartridge that clicks into place and lasts up to 12 months. *memsorb* allows health care providers to enable safer patient care with increased moisture and dust elimination, and reduced exposure to by-products. The technology also results in reduced greenhouse gas emissions, reduced chemical waste by-products and increased recycling.

This project began in July 2022 and the project teams hope to achieve:

- An overall reduction in operational and environmental costs
- Physician satisfaction and improved patient safety in using the product

**Project budget:** \$96,667

**Estimated end date:** July 2023



# HAMILTON HEALTH SCIENCES & MOLLI: A MORE COMFORTABLE, EFFICIENT SURGICAL AID

In oncology, determining the precise location and bounds of a lesion is critical for treatment and surgical removal. Wire-guided and radioactive seed localization processes are traditionally used, however the MOLLI® system offered by MOLLI Surgical Inc. replaces these methods resulting in better, safer surgical outcomes for breast cancer patients.

Hamilton Health Sciences partnered with MOLLI Surgical Inc. in November 2022 to test the MOLLI Marker, Wand and Tablet system in both breast and non-breast localization scenarios, undertaking testing in 25 breast patients and 3-5 non-breast patients. The project teams hope to determine if MOLLI produces:

- Improved workflow and time savings associated with MOLLI implantation versus conventional radioactive seed
- Confirmed feasibility of using MOLLI in non-breast cases
- Improved patient health outcomes
- Improved patient experience
- Improved staff experience
- Cost savings from decoupling of surgery and radiology

**Project budget:** \$342,813

**Estimated end date:** July 2023



MOLLI and Precision Surgery Made Simpler are registered trademarks of MOLLI Surgical Inc. in the United States, European Union and other countries.



# GRAND RIVER HOSPITAL & SIGNAL 1: AI PREDICTIVE CARE FOR BETTER PATIENT OUTCOMES

Proactive, timely intervention is critical for patient care. Grand River Hospital (GRH) in Kitchener, Ontario partnered with Signal 1 AI Inc. to explore a clinical decision-support system. The solution analyzes existing patient data and uses Artificial Intelligence (AI) to predict changes in patients care – improvements, increased acuity, etc. – and enables patients to be supported more quickly. Armed with this information, hospital teams can intervene with higher levels of care, allocate specialized resources or initiate discharge planning.

This solution does not serve to replace the efforts and expertise or multidisciplinary care teams, but rather, is a testing and co-development effort between GRH clinicians and Signal 1 that will:

- Generate positive user satisfaction
- Increase confidence in discharge decisions
- Influence how staff prioritize caseloads
- Improve discharge coordination
- Reduce average acute length-of-stay (excludes ALC)
- Decrease conservable bed days
- Decrease bed equivalents
- Reduce time-to-inpatient bed for patients requiring a bed in the general medical ward

**Project budget:** \$290,000

**Estimated end date:** March 2024



# HORIZON HEALTH NETWORK & SEAMLESSMD: DIGITAL CARE PROVIDES ONGOING SUPPORT FOR CARDIAC PATIENTS

Any surgical intervention inevitably results in a journey through the health care system to recovery. Supporting patients through this journey with information, connections, reminders and education can improve long-term outcomes.

Horizon Health Network in New Brunswick partnered with SeamlessMD to deploy and test a digital care-journey platform that supports patients preparing for or recovering from cardiac surgery at the New Brunswick Heart Centre in Saint John Regional Hospital. The solution – available on computer, tablet or smartphone – is a virtual patient companion providing increased access to information that empowers patients with knowledge at all phases of their surgical journey. It provides surgery patients with a single point of access to information, alerts, reminders, symptom tracking and more.

Hospital care teams can use the solution to receive alerts, remotely monitor patients and access analytics to deliver better patient experiences. The project hopes to:

- Engage with ~800 cardiac surgery patients
- Reduce patient calls to nurses/surgeons
- Increase patient satisfaction and confidence before and after surgery
- Reduce post-op emergency room visits
- Reduce patient length-of-stay and re-admission rates

**Project budget:** \$100,000

**Estimated end date:** August 2023



**SeamlessMD**

✓ Completed

# BRUYÈRE & CARING SUPPORT: INNOVATIVE MATCHMAKING FOR HEALTH CARE JOB SEEKERS AND ORGANIZATIONS

Bruyère Continuing Care Inc. is an academic health care organization providing compassionate and holistic care. The organization offers facilities, programs and units across Ottawa, Ontario with services in aging and rehabilitation; medically complex, palliative, residential and primary care.

The Bruyère team offers a broad range of staff and clinical positions and is continually looking for innovative ways to increase the number of job applicants. They partnered with Caring Support Inc. to deploy a Web- and mobile-friendly health care talent acquisition platform. The platform automates and streamlines the hiring process and identifies skilled, high-quality health care workers faster than traditional methods. It matches job seekers with employers based on the information and preferences provided by both sides of the hiring process.

The project began in August 2022 and achieved the following results:

- 236 applications submitted through the platform
- Less than three seconds to filter candidates
- 1,928 applicants on the platform in Ottawa and surrounding areas
- Partnerships with two post-secondary institutions in Ottawa and 18 in other areas of Ontario

At the end of the six-month Commercialization Project, Bruyère procured the Caring Support solution, and deployment within the Bruyère organization has been completed.

**Project budget:** \$139,250

**Estimated end date:** March 2023

Bruyère 





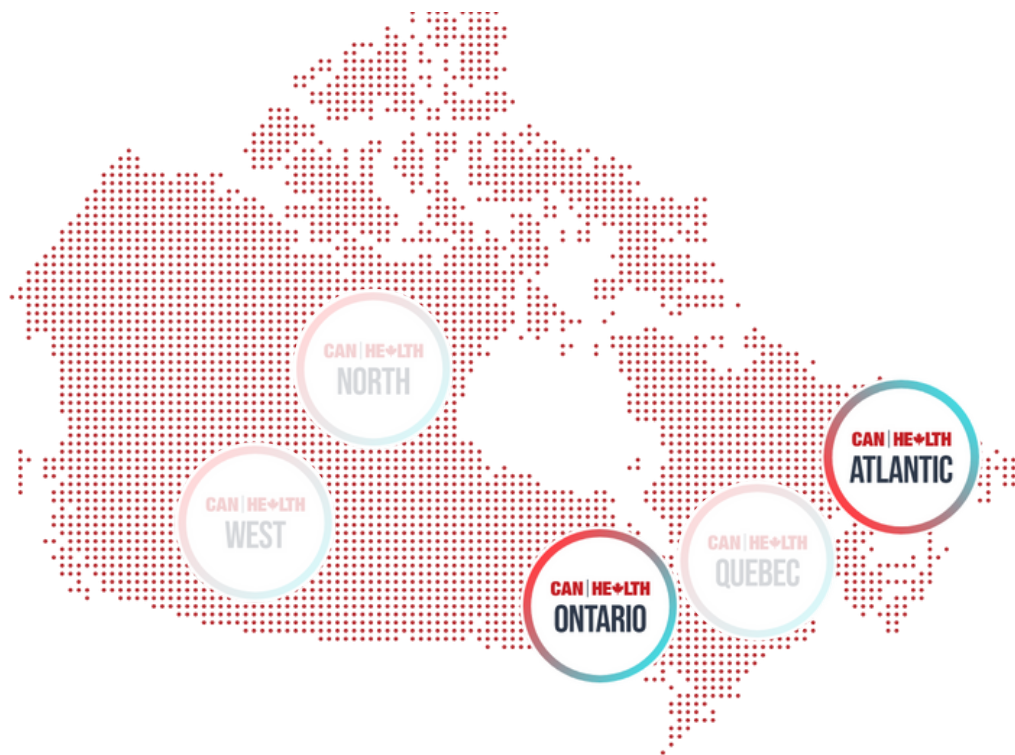
**“We wanted an innovative approach to curating a pool of qualified candidates. Caring Support worked closely with us to understand our specific needs and then customized the service to meet them, which helped increase our visibility and attract more qualified applicants.”**

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**Eliza Mystille,**  
Bruyère Recruitment and Selection Manager

# Project summary

REGION	NO. OF PROJECTS	LEAD EDGE
	1	Horizon Health Network
	8	SE Health, Grand River Hospital (2), Sunnybrook, St. Mary's, Trillium Health Partner, Hamilton Health Sciences, Bruyère
Total	9	



# FINANCIAL SUMMARY

## Total eligible project costs to March 31, 2023

COST CATEGORY	CANADIAN GOVERNMENT	IN-KIND CONTRIBUTIONS	TOTAL ELIGIBLE COSTS
Salaries & Wages	\$1,838,781	\$1,128,482	\$2,967,263
Equipment & Facilities			\$204,422
Materials & Supplies	\$2,348	\$204,422	\$2,348
Travel, Meals, & Accommodation	\$11,255		\$11,255
Dissemination & Translation	\$110,207		\$110,207
Other Direct Costs	\$240,801	\$194,379	\$435,180
Outreach & Administration	\$479,695		\$479,695
<b>Total</b>	<b>\$2,683,087</b>	<b>\$1,527,283</b>	<b>\$4,210,370</b>

## Funding and financial notes

Communitech Corporation has provided a Board-approved, audited financial statement for the year ended March 31, 2023 to ISED. Statements were audited by KPMG.

All operating and administrative expenses incurred for this project have been funded with project funds allocated to the reporting period ended March 31, 2023.

## **Additional notes**

No updates to existing investment policies, standards and procedures occurred during the reporting period.

No employee or director receives compensation exceeding \$300,000 per year.

The financial controls of Communitech Corporation operate as intended. Confirmation was provided by KPMG for the year ended March 31, 2023.

No member disputes occurred during the reporting period.

At the end of the reporting period, no other procurements occurred between other Network members and a specific company.

# EQUITY, DIVERSITY AND INCLUSION

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The CAN Health Network is committed to equity, diversity and inclusion (EDI) within its organization, across the Network and in acting as an example for others within Canada's health care innovation ecosystem. CAN Health Network's EDI practices are based on values of compassion, excellence and courage. The organization is committed to creating a healthy, safe and respectful environment for its employees and members to grow and succeed.

CAN Health undertakes, promotes and delivers programming and services that:

- Raise the profile of and solve health care challenges faced by communities from underrepresented and equity-seeking groups
- Help to reduce systemic barriers and biases experienced by underrepresented and equity-seeking groups within the Canadian health care and innovation ecosystems

## Annual Fall Conference

The CAN Health Network's Annual Fall Conference is the Network's signature event, providing an opportunity to recognize the contributions and diversity of Canadian innovators, entrepreneurs and leaders across Canada's health-care and health-technology ecosystems.

This event includes the CAN Health Awards which recognizes leaders and organizations who have devoted themselves to improving the health care landscape in Canada.

The 2022-2023 Fall Conference concluded with a Fireside chat titled "Championing Canadian Business," featuring a diversity of business and thought-leaders from the CAN Health Network including Dr. Deepak Kaura (Vice Chair, CAN Health Network and Co-Founder and Chief Medical & Product Officer, Synthesis Health), Shannon Lundquist (Federal Account Leader, Deloitte), Karen Mueller (CEO & Co-Founder, SterileCare), and James Hiebert (Owner of Medical Surgical & Safety, the largest Indigenous medical company in Canada).

## International Women's Day

In recognition of International Women's Day, CAN Health held a "Supporting Canadian Women in Business & Health Care" Roundtable on March 3, 2023. The event provided a forum for developing strategies to overcome the barriers and challenges women face as leaders, entrepreneurs and change-makers in the health care innovation ecosystem. Seventeen Canadian women leaders from public and private companies attended. CAN Health Network was pleased to host Minister Mary Ng at the event.



# THE FUTURE

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Canada has the talent, diversity, entrepreneurship, innovation and position as a trusted world leader to spearhead the rapidly-evolving, high-potential global health care economy. CAN Health will continue to support Canada's health tech ecosystem with more projects, more partners and an expanded geographic reach that stretches from coast-to-coast-to-coast and beyond.

## Objectives for 2023-2024

### Governance

Expand the CAN Health Board of Directors to include representation from across Canada and from a variety of members (e.g., Edges, supporters, funders, etc.).

### Expansion

Finalize the onboarding of West and Atlantic regions. Solidify agreements to expand CAN Health Network to Québec and the Yukon by December 31, 2023.

### Data

Expand the functionality of, and access to, the Communitech database of health technology companies to support broad, rapid sourcing of companies and creating Commercialization Projects more quickly.

### Strategy

Work with Edges and partners to develop an Indigenous strategy to increase engagement with Indigenous innovators and communities. Develop a startup ecosystem engagement strategy in order to increase the number and quality of health innovation firms available for projects.

### Operations

Work with regional partners (West, Atlantic, Yukon, Québec) to set up and streamline national operations and administration.

### Sustainability

Create and iterate upon sustainability plans and continue to work towards self-sustainability by 2026. (See next page)



## Sustainability

The CAN Health Network continues to explore a diversified revenue model with the intent to decrease reliance on public funding. Initiatives to generate revenue may include membership and event fees, sponsorships, data licensing/access fees, consulting services and alternative funding sources (e.g., Edge+company, or company+VC). Iterative work and consultation on CAN Health's Sustainability Plan continues with the Network aiming to achieve self-sustainability by 2026.

## Network and data security

All CAN Health Network data is stored on an AWS relational database instance located in Canada and using a MySQL database schema. Access to the database instance itself requires any party to be on premise at the Communitech offices in Kitchener, or to have unique VPN access as granted by Communitech's IT team.

The Communitech Corporation team ensures ongoing integrity, redundancy, retention and disaster recovery systems, policies and procedures are in place. Communitech and CAN Health Network adhere to all privacy and personal information requirements including PIPEDA.

## Beyond 2024

The following list outlines CAN Health's future intentions for the Network and Canada's health tech ecosystem beyond 2024.

- It is imperative that a national network supports all Canadian firms and health care organizations. CAN Health will increase Network activity across Canada with the intent to create projects in all provinces and territories.
- Providing opportunities and culturally appropriate care for Canada's Indigenous people is very important. CAN Health will develop and deliver tailored programming to Indigenous communities and innovators.
- Canada's startup ecosystem is robust and widespread. CAN Health will develop strategies and relationships within startup, med-tech and health-tech business accelerators and incubators in order to increase program reach and provide opportunities for all Canadian firms and their innovations.
- Domestic capital remains a critical concern for Canadian firms. CAN Health will connect companies to Canadian capital investment, keeping made-in-Canada innovation, jobs and Intellectual Property at home.
- The CAN Health model works. Application of the model to other sectors where Canada has significant competitive advantages – clean tech, agriculture, resource development, digital and advanced manufacturing – will help Canada win a greater share of global markets and create even more prosperity for Canada. CAN Health will identify and work with leaders in other sectors to develop strategies and plans for other sector-based integrated markets.

**To join the Network or receive our latest Notice of Network Demand invitation emails, visit our Contact Us page online.**

The CAN Health Network would like to thank Innovation, Science and Economic Development Canada for its ongoing support.



**Government  
of Canada**



[canhealthnetwork.ca](http://canhealthnetwork.ca)